FAX# 215 564 1103 AGENCY

CREDIT RISK !!! HARRIS REPORT FROM REP REP: TEL# 215-564-1206 CREDIT ADVISORY: AGENC ORDER WORKSHEET

REP HEADLINE# 6376432 *** ORIGINAL REV#0 ***

OCT15/12 17.43
*** KUTV-TV ***

17.43 DATE OCT15/12 SALESMAN REGIONAL BLAIR PATRICIA DOME CHERYL LOCAL OFF.# WA-CLASS: NATL. SALES PRSN BUYER NAME REP.# EST#*** COMMENTS: (LINE, ORDER, INVOICE) CO-OP BILLING NEEDED 400 SUITE 139308 K ALEXANDRIA, VA 22314 ADV. NAME POLI/M LOVE/R/CON/UT AGY. NAME SMART MEDIA GROUP 814 KING STREET, WK-1OCT22/12 STATE TAX LOVE CD4 10/16 DATES OCT16/12 ORDER # CITY TAX FLIGHT # PRDCT ADV # AGY

CASH IN ADVANCE SCHEDULE **** ***** THIS IS A CNF THANKS \$36655 SHANNON TO SHANNON FR CHERYL NEW ORDER PLS TII CON CM REP:

SMART MEDIA GROUP SUBSCRIBES TO SPOTDATA ELECTRONIC INVOICING

:LINE#:REP :CD: :LINE#: :	. CD:	TIME PERIOD	: LGTH : SEC	RATE	: START : DATE	: END : DATE	:SPTS: WEEK: /WK: INVT	WEEK : INVT :	DAYS	: TOTL:
4 4	AGENCY AGENCY	AGENCY ADVERTISER CODE = LOVE AGENCY PRODUCT CODE = ORDR	= LOVE RDR	AGENCY EST#	= C16C22					
7	П	100P-230P	30	\$200.00	10/19	10/19	Н	FRI		Н
PROGRAM : RA35+ : CON COM1:	RAM : + : :OM1:	FRSH LIVING/B&B 1.5 FRSH LIVING/B&B								
N	Н	1000P-1035P	30	\$2,500.00	10/19	10/19	0	FRI		0
PROGRAM : RA35+ : CON COM1:	3AM : + : :OM1:	CBS4 LATE NEWS 10.5 CBS4 LATE NEWS								

REP: TEL# 215-564-1206
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

THE TALK THE	LINE#: KEF CD:	TIME FERIOD :	LGTH : SEC	RATE	: START : DATE	: END	:SPTS: :/WK:	WEEK: DAYS INVT:	တ
THE TALK THE	m	200P-300P	30	175.	10/19	10/19	П	FRI	
CBS4 NEWS 6 430 S500.000 10/19 10/19 0 CBS4 NEWS 6 430 S500.000 10/19 10/19 10/19 CBS4 NEWS 6 430 SS00.000 10/19 10/19 11/11 SS00.000 10/19 SS00.000 SS00.000 10/19 SS00.000 SS00.000 10/19 SS00.000 SS00.000 10/19 SS00.000 SS00.000 SS00.000 10/19 SS00.000 SS00.00	PROGRAM : RA35+ :	ТНЕ 1.6 ТНЕ							
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CBS4 NEWS 65A 1.14 NEWS 65A 1.15 NEWS 65A 1.15 NEWS 65A 200P-530P 2DS4 NEWS 6 5 5 30 \$900.000 10/19 10/19 1 2DS4 NEWS 6 5 5 30 \$1,000.00 10/19 10/19 1 2DS4 NEWS 6 6P 30 \$1,100.00 10/19 10/19 1 30 \$1,100.00 10/19 10/19 1 31 \$300-000 10/19 10/19 10/19 1 32 NOA-900A 33 \$300.00 10/19 10/19 10/19 1 34 NEWS 8 NOW 7 10/19 1	PROGRAM : RA35+ :	CBS4 NEWS @ 2.8 CBS4 NEWS @							
CBS4 NEWS 65A 1.1 CBS4 NEWS 65A 30 \$900.000 10/19 10/19 1 5.084 NEWS 6 65 5.084 NEWS 6 66P 4.8 CBS4 NEWS 6 66P 4.8 CBS4 NEWS 6 66P 4.8 CBS4 NEWS 6 66P 33.08 CBS4 NEWS 6 66P 4.8 CBS4 NEWS 6 68P 4.8 CBS5 NEW	Ŋ	500A-530A	30	\$200.00	10/19	10/19	П	FRI	
CBS4 NEWS 6 5 5.1 CBS4 NEWS 6 5 CBS4 NEWS 6 5 5.1 30 \$1,000.00 10/19 10/19 1 CBS4 NEWS 6 6P 30 \$1,100.00 10/19 10/19 1 CBS4 NEWS 6 6P 30 \$1,100.00 10/19 10/19 1 S30P-700P 3.8 \$1,100.00 10/19 10/19 0 THE BARLY \$HOW \$300.00 10/19 10/19 1 THE BARLY \$HOW \$1,700.00 10/19 10/19 0 THE BARLY \$HOW \$1,700.00 10/19 10/19 0 MADE IN JERSEY 30 \$1,700.00 10/19 10/19 0 MADE IN JERSEY 30 \$1,700.00 10/19 10/19 0	PROGRAM : RA35+ :	CBS4 NEWS 1.1 CBS4 NEWS							
CBS4 NEWS @ 5 5.1 CBS4 NEWS @ 5 6 CBS4 NEWS @ 6 F 6 CBS4 NEWS @ 6 F 4.8 CBS4 NEWS @ 6 F 4.8 CBS4 NEWS @ 6 F 6 CBS5 NEWS @ 6 F 6 CBS4 NEWS @ 6 F 6 CBS5 NEWS & 6 F 6 CBS5 NEWS	9	500P-530P	30	00.006\$	10/19	10/19	Т	FRI	
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CBS4 NEWS @ 6P 4.8 CBS4 NEWS @ 6P 530P-700P 530P-700P 53.8 ET 800A-900A THE BARLY SHOW 2.0 THE BARLY SHOW 2.0 THE BARLY SHOW 30 \$1,700.00 10/19 10/19 0 HO/19 10/19 0	7	600P-630P	30	1,000	10/19	10/19	Н	FRI	
ET 3.8 ET 800A-900A 30 \$300.00 10/19 10/19 0 10/19 0 10/19 0 10/19 0 10/19 0 10/19 1 10/19 0 10/19 0	PROGRAM : RA35+ :	CBS4 NEWS @ 4.8 CBS4 NEWS @							
ET 3.8 SOOA-900A 30 \$300.00 10/19 10/19 1 THE EARLY SHOW 2.0 THE EARLY SHOW 30 \$1,700.00 10/19 10/19 0 MADE IN JERSEY 9.7	∞	630P-700P	3.0	1,100	10/19	10/19	0	FRI	
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THE EARLY SHOW 2.0 THE EARLY SHOW 300P-900P MADE IN JERSEY 9.7	Ø	800A-900A	30		10/19	10/19	Н	FRI	
800P-900P 30 \$1,700.00 10/19 0 MADE IN JERSEY 9.7	ROGRAM :	THE EARLY 2.0 THE EARLY							
MADE IN 9.7	10	800P-900P	30	\$1,700.00	10/19	10/19	0	FRI	
MADE IN	_	MADE IN 9.7 MADE IN							

FAX# 215 564 1103 HARRIS REPORT FROM REP REP: TEL# 215-564-1206 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET

OCT15/12 17.43 *** KUTV-TV ***

: TOTL: Н Н -1 Н 0 DAYS MON MON MON MON MON MON MON MON :SPTS: WEEK : /WK: INVT Н Н Н Н Н 0 DATE END 10/22 10/22 10/22 10/22 10/22 10/22 10/22 10/22 START DATE 10/22 10/22 10/22 10/22 10/22 10/22 10/22 10/22 \$2,500.00 RATE \$200.00 \$700.00 \$300.00 \$175.00 \$150.00 \$175.00 \$500.00 •• SEC ٠. LGTH 30 30 30 30 30 30 30 30 DEAL @ NOON @ NOON 430 430 •• CBS4 LATE NEWS 10.5 CBS4 LATE NEWS CRAIG FERGUSON 1.4 CRAIG FERGUSON 4 ලා യ ₫ PERIOD യ യ CBS4 NEWS
3.6
CBS4 NEWS RICKY LAKE 2.1 RICKY LAKE 4 NEWS 1000P-1035P 1137P-1237A LETS MAKE 1.1 1100A-1200N CBS4 NEWS CBS4 NEWS 2.8 THE TALK 1.6 THE TALK 1200N-100P 200P-300P 300P-400P 400P-430P 430P-500P 4 PRICE TIME CBS 2.3 CBS :CD: CON COM1: CON COM1: CON COM1: CON COM1: CON COM1: CON COM1: PROGRAM: CON COM1: PROGRAM : RA35+ : CON COM1: PROGRAM PROGRAM RA35+ V PROGRAM PROGRAM PROGRAM PROGRAM :LINE#: RA35+ RA35+ RA35+ RA35+ RA35+ RA35+ 13 15 16 :LINE#:REP 12 14 11 17 18

REP HEADLINE# 6376432 *** ORIGINAL REV#0 ***

FAX# 215 564 1103 REP: TEL# 215-564-1206

	OCT15/12 17.43	*** KUTV-TV ***
AGENCY CREDIT RISK !!!	HARRIS REPORT FROM REP	
CREDIT ADVISORY:	ORDER WORKSHEET	
	REP HEADLINE# 6376432	**'* ORIGINAL REV#0 ***

:LINE#:REP :CD: : :LINE#: :	TIME FERIOUS:	י י י י י י י י י י י י י י י י י י י	777	DATE	: DATE	. /WK: INVT	DAIS
19	500A-530A	30	\$200.00	10/22	10/22	Н	MON
PROGRAM: RA35+ : CON COM1:	: CBS4 NEWS @5A : 1.1 : CBS4 NEWS @5A						
20	500P-530P	30	\$900.00	10/22	10/22	Н	MON
PROGRAM : RA35+ : CON COM1:	: CBS4 NEWS @ 5 : 5.1 : CBS4 NEWS @ 5						
21	530A-600A	30	\$350.00	10/22	10/22	Н	MON
PROGRAM : RA35+ : CON COM1:	: CBS4 NEWS @5:30A : 2.1 : CBS4 NEWS @5:30A						
22	600P-630P	30	\$1,000.00	10/22	10/22	0	MON
PROGRAM : RA35+ : CON COM1:	: CBS4 NEWS @ 6P : 4.8 : CBS4 NEWS @ 6P						
23	600A-800A	30	\$550.00	10/22	10/22	П	MON
PROGRAM : RA35+ : CON COM1:	: NEWS THIS MORN : 3.6 : NEWS THIS MORN						
2.4	700P-900P	30	\$3,000.00	10/22	10/22	н	MON
PROGRAM : RA35+ : CON COM1:	: DEBATES 10.11 16 : 9.9 : DEBATES 10.11 16	2 2 2 2					
2 5	900A-1000A	30	\$300.00	10/22	10/22	П	MON
PROGRAM: RA35+ : CON COM1:	: PRICE IS RIGHT: 3.6						
2 6	900P-1000P	30	\$3,200.00	10/22	10/22	0	MOM
PROGRAM : RA35+ :	: HAWAII 5-0 : 12.8						

REP: TEL# 215-564-1206
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

REP HEADLINE# 6376432 *** ORIGINAL REV#0 ***

Processor 1.00 pp-1035 30 \$650.00 10/20 10/20 0 9ar Processor 2.084 Late New State 1.08 2.084 Late New State 1.084 Late New State New S	CES4 LATE NEWS SCOOOD 10/20 10/20 CES4 LATE NEWS SCOOOD 10/20 10/20 CES4 LATE NEWS SCOOOD 10/20 10/20 CES4 LATE NEWS SCOOOD 10/20 CES4 NEWS SCOOOD 10/20 CES4 NEWS SCOOOD 10/20 CES4 NEWS SCOOOD COOOD	:LINE#:REP :CD: :LINE#:	TIME PERIOD :	LGTH : SEC :	RATE	: START : DATE	: END : DATE	SPTS: . /wK:	WEEK : INVT :	DAYS	: TOTL:
CES4 LATE NEWS CES4 NEWS CES5 NEWS CES	CBS4 LATE NEWS HOOKED ON UT 1.3 CBS4 NEWS 6 5P SA 6.6 CBS4 NEWS 6 5P SA 6.0 CBS4 NEWS CBS4 NEWS CBS4 NEWS CBS4 NEWS CBS4 SA M NEWS CBS5 SO CBS4 SA M NEWS CBS5 SO CBS6 SA SA SA SA M NEWS CBS6 SA SA SA M NEWS CBS7 SA SA M NEWS CBS7 SA	27	1035	30	\$650.00	10/20	10/20	0	SAT		
HOOKED ON UT HOOK	HOOKED ON UT HOOK	PROGRAM : RA35+ : CON COM1:	CBS4 LATE 7.8 CBS4 LATE	70 70							
HOOKED ON UT HOOKE	HOOKED ON UT 1.3 HOOKED ON UT 1.13 HOOKED ON UT 1.13 HOOKED ON UT 1.13 HOOKED ON UT 30 \$225.00 10/20 1		1105P-1135P	30	\$100.00	10/20	10/20	П	SAT		
CDS4 NEWS @ 5F SAL 30 \$225.00 10/20 10/20 1 CDS4 NEWS @ 5F SAL 30 \$30.00 10/20 10/20 1 CDS4 SA AM NEWS 30 \$175.00 10/20 1 CDS54 SA AM NEWS 30 \$175.00 10/20 1 CDS54 SA AM NEWS 30 \$175.00 10/20 0 SDF-700P-700P 30 \$800.00 10/20 10/20 0 CRIMETIME 30 \$850.00 10/20 10/20 0	CES4 NEWS @ 5P SA	PROGRAM : RA35+ : CON COM1:	HOOKED ON 1.3 HOOKED ON								
CBS4 NEWS 6 5P SAH 30 \$30.00 10/20 10/20 1 CBS4 SA NEWS 6 5P SAH 30 \$30.00 10/20 1 1 CBS4 SA AM NEWS 0.33 30 \$175.00 10/20 1 0 CBS4 SA AM NEWS 1.25 30 \$175.00 10/20 0 0 CBS4 SA AM NEWS 1.25 30 \$800.00 10/20 0 0 CBS5 ST 30 \$800.00 10/20 10/20 0 CRIMETIME 5.1 30 \$850.00 10/20 10/20 0 CRIMETIME 5.3 30 \$850.00 10/20 10/20 0	CBS4 NEWS 6 5P SA 6.6 6.6 6.7 6.8 6.8 6.8 8.0 0.3 8.0 0.3 CBS4 SA NEWS 8 \$30.00 10/20 10/20 1 0.3 CBS4 SA NEWS 30 \$175.00 10/20 0 ET 3.9 ET 3.0 ET 3.9 ET 3.0 ET 3	29	500P-600P	30		10/20	10/20	Н	SAT		
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CBS4 SAM NEWS SAM NEWS SAM NEWS SAM <	CBS4 SA AM NEWS 0.3 CBS4 SA AM NEWS 500P-700P SOCP-700P STATIME STATIME SCRIMETIME SCRIM	30	500A-700A	30	\$30.00	10/20	10/20	1	SAT		
ET. 3.9 ET. 3.00P-800P 10/20 10/20 0 CRIMETIME 5.1 CRIMETIME 800P-900P 30 \$800.00 10/20 10/20 0 CRIMETIME 5.1 CRIMETIME 800P-900P 30 \$850.00 10/20 10/20 0 CRIMETIME 5.3 CRIMETIME 5.3 CRIMETIME 30 \$850.00 10/20 10/20 0	ET. 3.0 \$175.00 10/20 10/20 0 ET. 3.1 \$800.00 10/20 10/20 0 CRIMETIME 5.1 CRIMETIME 6.2 CRIMETIME 5.3 \$850.00 10/20 10/20 0 CRIMETIME 5.3 \$850.00 10/20 10/20 0 48 HOURS MYSTERY 6.2	PROGRAM : RA35+ : CON COM1:	CBS4 SA AM 0.3 CBS4 SA AM	S							
ET 3.9 7.00P-800P CRIMETIME 5.1 CRIMETIME 5.1 CRIMETIME 5.3 CRIMETIME 5.3	ET 3.9 ET CRIMETIME SCRIMETIME SC		600P-700P	30	\$175.00	10/20	10/20	0	SAT		
CRIMETIME 30 \$800.00 10/20 10/20 0 CRIMETIME 30 \$850.00 10/20 10/20 0 CRIMETIME 5.3 CRIMETIME 5.3 CRIMETIME 5.3 CRIMETIME 0 5.3 CRIMETIME 0 5.3 CRIMETIME 0	CRIMETIME 5.1 CRIMETIME 5.1 CRIMETIME 30 \$850.00 10/20 10/20 0 CRIMETIME 5.3 CRIMETIME 5.3 CRIMETIME 5.3 CRIMETIME 6.2 48 HOURS MYSTERY 48 HOURS MYSTERY 66.2	PROGRAM : RA35+ : CON COM1:									
CRIMETIME 5.1 CRIMETIME 300P-900P CRIMETIME 5.3 CRIMETIME 5.3 CRIMETIME 30 \$900.00 10/20 10/20	CRIMETIME 5.1 CRIMETIME 800P-900P 30 \$850.00 10/20 10/20 0 CRIMETIME 5.3 CRIMETIME 6.2 48 HOURS MYSTERY 6.2		700P-800P	30	\$800.00	10/20	10/20	0	SAT		
800P-900P CRIMETIME 5.3 CRIMETIME 900P-1000P 30 \$900.00 10/20 10/20 0	800P-900P CRIMETIME 5.3 CRIMETIME 900P-1000P 30 \$900.00 10/20 0 48 HOURS MYSTERY 6.2	PROGRAM : RA35+ : CON COM1:									
CRIMETIME 5.3 CRIMETIME 900P-1000P 30 \$900.00 10/20 0	CRIMETIME 5.3 CRIMETIME 900P-1000P 30 \$900.00 10/20 0 48 HOURS MYSTERY 6.2		800P-900P	30	\$850.00	10/20	10/20	0	SAT		
900P-1000P 30 \$900.00 10/20 0	900P-1000P 30 \$900.00 10/20 0 48 HOURS MYSTERY 6.2	PROGRAM : RA35+ : CON COM1:	CRIMETIME 5.3 CRIMETIME								
	48 HOURS 6.2		900P-1000P	30	00.006\$	10/20	10/20	0	SAT		

REP: TEL# 215-564-1206 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

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10 AM :	S4 LATE NEWS 3 S4 LATE NEWS								
- MA	P-1105P	30	\$200.00	10/21	10/21	П	SUN		
RA35+ : 4.7 CON COM1: TAL	TALKING SPORTS 4.7 TALKING SPORTS								
37 1135F	1135P-1235A	30	\$150.00	10/21	10/21	0	SUN		
PROGRAM : CRII RA35+ : 1.5 CON COM1: CRII	CRIMINAL MINDS 1.5 CRIMINAL MINDS								
38 500P-	500P-600P	30	\$800.00	10/21	10/21	1	SUN		
PROGRAM : CBS4 RA35+ : 5.5 CON COM1: CBS4	S4 NEWS @ 5P SU 54 NEWS @ 5P SU	D D							
39 600P-700P	-700P	30	\$1,800.00	10/21	10/21	0	SUN		0
PROGRAM : 60 RA35+ : 6.1 CON COM1: 60	MINUTES L MINUTES								
40 800A-930A	-930A	30	\$700.00	10/21	10/21	7	SUN		Н
PROGRAM: CBS RA35+: 3.1 CON COM1: CBS	SUNDAY MORNING SUNDAY MORNING	ע פ ק							
41 930A-	930A-1000A	30	\$600.00	10/21	10/21	IJ	SUN		Н
PROGRAM: FACE RA35+: 3.2 CON COM1: FACE	THE NATION THE NATION								
42 100P-230P	.230P	30	\$200.00	10/18	10/18	1	THU		Н
PROGRAM: FRSH RA35+: 1.5 CON COM1: FRSH	SH LIVING/B&B								

FAX# 215 564 1103 REP: TEL# 215-564-1206

FOR		OCT15/12 17.43	*** KUTV-TV ***
FAA# ZIS S04 IIUS	RISK !!!	HARRIS REPORT FROM REP	
200	AGENCY CREDIT RISK !!!		
KUL: 1011	CREDIT ADVISORY: AGENO	ORDER WORKSHEET	

REP HEADLINE# 6376432 *** ORIGINAL REV#0 ***

:LINE#:KEF :CU:		••		: DATE	: DATE	: /WK:	INVI:	:SPTS:
43	1000P-1035P	30	\$2,500.00	10/18	10/18	0	THU	
PROGRAM: RA35+ : CON COM1:	CBS4 LATE NEWS 10.5 CBS4 LATE NEWS							
44	1137P-1237A	30	\$200.00	10/18	10/18	П	THU	
PROGRAM : RA35+ CON COM1:	CRAIG FERGUSON 1.4 CRAIG FERGUSON							
45	1100A-1200N	3.0	\$700.00	10/18	10/18	П	THO	
PROGRAM : RA35+ : CON COM1:	LETS MAKE A DEAL 1.1 PRICE							
46	1200N-100P	30	\$300.00	10/18	10/18	П	THU	
PROGRAM : RA35+ : CON COM1:	CBS4 NEWS @ NOON 3.6 CBS4 NEWS @ NOON							
47	200P-300P	30	\$175.00	10/18	10/18	Т	THU	
PROGRAM : RA35+ : CON COM1:	THE TALK 1.6 THE TALK							
4 8	300P-400P	30	\$150.00	10/18	10/18	П	THU	
PROGRAM : RA35+ : CON COM1:	RICKY LAKE 2.1 RICKY LAKE							
49	430P-500P	30	\$500.00	10/18	10/18	0	THU	
PROGRAM: RA35+ CON COM1:	CBS4 NEWS @ 430 2.8 CBS4 NEWS @ 430							
50	500A-530A	30	\$200.00	10/18	10/18	1	THU	
PROGRAM : RA35+ :	CBS4 NEWS 65A 1.1							

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REP HEADLINE# 6376432 *** ORIGINAL REV#0 ***

: LINE#:	TIME PERIOD :	. OBC	RATE	: START : DATE	: END	:SPTS:	WEEK: DAYS INVT:	S : TOTL:
51 5	530A-600A	30	\$350.00	10/18	10/18	Н	THU	
PROGRAM: RA35+ CON COM1:	CBS4 NEWS @5:30A 2.1 CBS4 NEWS @5:30A	4 4						
52 6	600P-630P	30	\$1,000.00	10/18	10/18	Н	THU	
PROGRAM : RA35+ : CON COM1:	CBS4 NEWS @ 6P 4.8 CBS4 NEWS @ 6P							
53 6	600A-800A	30	\$550.00	10/18	10/18	1	THU	
PROGRAM : RA35+ : CON COM1:	NEWS THIS MORN 3.6 NEWS THIS MORN							
54 6	630P-700P	30	\$1,100.00	10/18	10/18	1	THU	
PROGRAM: RA35+ : CON COM1:	БТ 3.8 БТ							
55	800A-900A	30	\$300.00	10/18	10/18	г	THU	
PROGRAM : RA35+ : CON COM1:	THE EARLY SHOW 2.0 THE EARLY SHOW							
56 9	900A-1000A	30	\$300.00	10/18	10/18	Н	THU	
PROGRAM : RA35+ : CON COM1:	PRICE IS RIGHT 3.6							
57 9	900P-1000P	30	\$3,700.00	10/18	10/18	0	THU	
PROGRAM : RA35+ : CON COM1:	ELEMENTARY 14.9 ELEMENTARY							
58 1	100P-230P	30	\$200.00	10/16	10/16	Т	TUE	
PROGRAM : RA35+ : CON COM1:	FRSH LIVING/B&B 1.5 FRSH LIVING/B&B							

REP: TEL# 215-564-1206 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

PROGRAM : CBS RA35+ : 10. GBS GON COM1: CBS	20	••		DATE	DATE	. /WK:	MEEN INVT:	DAYS	SPTS:
	0P-1035P	30	\$2,500.00	10/16	10/16	1	TUE		
_	CBS4 LATE NEWS 10.5 CBS4 LATE NEWS								
60 103	1035P-1137P	30	\$600.00	10/16	10/16	Н	TOE		
PROGRAM: I. RA35+ : 3 CON COM1: I.	LETTERMAN 3.7 LETTERMAN								
61 113	37P-1237A	30	\$200.00	10/16	10/16	Н	TUE		
PROGRAM: C RA35+: 1 CON COM1: C	CRAIG FERGUSON 1.4 CRAIG FERGUSON								
62 110	100A-1200N	30	\$700.00	10/16	10/16	П	TUE		
PROGRAM : L RA35+ : 1 CON COM1: P	LETS MAKE A DEAL 1.1 PRICE								
63 120	1200N-100P	30	\$300.00	10/16	10/16	1	TUE		
PROGRAM : CRA35+ : 3	CBS4 NEWS @ NOON 3.6 CBS4 NEWS @ NOON								
64 300	300P-400P	30	\$150.00	10/16	10/16	Н	TUE		
PROGRAM : RA35+ : 2 CON COM1: R	RICKY LAKE 2.1 RICKY LAKE								
65 430	30P-500P	30	\$500.00	10/16	10/16	0	TUE		
PROGRAM : C RA35+ : 2 CON COM1: C	CBS4 NEWS @ 430 2.8 CBS4 NEWS @ 430								
66 500	500P-530P	30	00.006\$	10/16	10/16	Н	TOE		
PROGRAM : C RA35+ : 5 CON COM1: C	CBS4 NEWS @ 5 5.1 CBS4 NEWS @ 5								

REP: TEL# 215-564-1206
CREDIT ADVISORY: AGENCY CREDIT RISK!!!
ORDER WORKSHEET HARRIS REPORT FROM REP

REP HEADLINE# 6376432 *** ORIGINAL REV#0 ***

FROGRAM: CBS4 NEWS @5:30A FRA35+ CON COM1: CBS4 NEWS @5:30A G8	10/16	10/16			:SPTS:
: CBS4 NEWS @5:30A : 2.1 CBS4 NEWS @5:30A 600A-800A : NEWS THIS MORN : 3.6 L: NEWS THIS MORN 630P-700P : ET 30 51,100 : LT : ACLS : NCIS : NCIS : DEBATES 10.11 16 22 9.9 : DEBATES 10.11 16 22 800A-900A 30 \$3,000 \$3,000	10/16		Н	TUE	
### STATES MORN SAC NEWS THIS MORN SAC S	10/16				
: NEWS THIS MORN : 3.6 NEWS THIS MORN 630P-700P : ET : 3.8 NCIS : NCIS : NCIS : NCIS : DEBATES 10.11 16 22 9.9 : DEBATES 10.11 16 22 800A-900A 30 \$33,000	10/16	10/16	Н	TUE	
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: ET : 3.8 : ET 700P-800P : NCIS : 14.7 : NCIS : 0CP-900P : DEBATES 10.11 16 22 : 9.9 : DEBATES 10.11 16 22 : 9.9 : THE EARLY SHOW		10/16	Н	TUE	
: NCIS : 14.7 : NCIS : 0.0P-900P 30 : DEBATES 10.11 16 22 : 9.9 : DEBATES 10.11 16 22 : DEBATES 10.11 16 22 : DEBATES 10.11 16 22					
: NCIS : 14.7 : NCIS 700P-900P 30 : DEBATES 10.11 16 22 : 9.9 : DEBATES 10.11 16 22 800A-900A 30	10/16	10/16	0	TUE	
5RAM: DEBATES 10.11 16 22 5+ : 9.9 COM1: DEBATES 10.11 16 22 800A-900A 30					
SRAM: DEBATES 10.11 16 22 5+ : 9.9 COM1: DEBATES 10.11 16 22 800A-900A 30	10/16	10/16	П	TUE	
800A-900A 30					
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: 1he eAkli : 2.0 1: THE EARLY					
73 800P-900P 30 \$1,350.00	10/16	10/16	0	TUE	
PROGRAM: NCIS LA RA35+: 13.4 CON COM1: NCIS LA					
74 900A-1000A 30 \$300.00	10/16	10/16	Н	TOE	

REP: TEL# 215-564-1206 CREDIT ADVISORY: AGENCY CREDIT RISK!!! ORDER WORKSHEET HARRIS REPORT FROM REP

900F-1000P 30 \$2,700.00 10/16 100P-230P 100P-230P 100P-230P 100P-1035P 1000P-1035P 1000P-1035P 100S4 LATE NEWS 1137P-1237A 30 \$200.00 10/17 CRAIG FERGUSON 1100A-1200N 1100A-1200N 1100A-1200N 1100A-1200N 30 \$700.00 10/17 1-4 CRAIG FERGUSON 1100A-1200N 30 \$700.00 10/17 1-1 LETS MAKE A DEAL 1-1 LETS MAKE	ı 1			•1	: DATE	: DATE	: /WK: INVT		
: VEGAS: 1 14.3 1 14.3 1 100P-230P 2 1 15.3 1 100P-230P 3 0 \$200.00 10/17 10/17 1 1 1000P-1035P 3 0 \$2.500.00 10/17 10/17 0 1 1000P-1035P 3 0 \$2.500.00 10/17 10/17 0 1 1000P-1037A 3 0 \$2.00.00 10/17 10/17 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	7.5	900P-1000P	30	\$2,700.00	10/16	10/16	0	TUE	
100P-230P 30 \$200.00 10/17 10/17 1 1 1 1 1 1 1 1 1	PROGRAM RA35+ CON COM1								
FFSH LIVING/B&B 1.55	76	100P-230P	30	\$200.00	10/17	10/17	T	WED	
1000P-103F SO	(1) (0)	: FRSH : 1.5 : FRSH							
CBS4 LATE NEWS 10.5	77		30	\$2,500.00	10/17	10/17	0	WED	
1137P-1237A 30 5200.00 10/17 10/17 1 1 1 1 1 1 1 1 1	PROGRAM RA35+ CON COM1	CBS4 LATE 10.5 CBS4 LATE							
CRAIG FERGUSON 1.4	78	1137P-1237A	30	\$200.00	10/17	10/17	1	WED	
LETS MAKE A DEAL 30 \$700.00 10/17 10/17 1 1 1 1 1 1 1 1 1	PROGRAM RA35+ CON COM1	CRAIG 1.4 CRAIG							
LETS MAKE A DEAL 30 \$300.00 10/17 10/17 1 1 1 1 1 1 1 1 1	7.9	1100A-1200N	30	\$700.00	10/17	10/17	1	WED	
SOON-100P 30 \$300.00 10/17 10/17 1 1 1 1	RAM + COM1	: LETS MAKE A : 1.1 : LETS MAKE A							
: CBS4 NEWS @ NOON : 3.6 : CBS4 NEWS @ NOON 300P-400P : RICKY LAKE : 2.1 : RICKY LAKE : B. CKY LAKE : A. CKY LAKE : B. CKY LAKE : A.	80	1200N-100P	3.0	\$300.00	10/17	10/17	7	WED	
300P-400F : RICKY LAKE : 2.1 : RICKY LAKE : 8.150.00 10/17 10/17 1 10/17 1	PROGRAM RA35+ CON COM1	: CBS4 NEWS @ 3.6 : CBS4 NEWS @							
: RICKY LAKE : 2.1 : RICKY LAKE 500A-530A 30 \$200.00 10/17 1	81	300P-400P	30	\$150.00	10/17	10/17	Ţ	WED	
500A-530A 30 \$200.00 10/17 10/17 1		RICKY 2.1 RICKY							
	8 2	500A-530A	30	\$200.00	10/17	10/17	1	WED	

FAX# 215 564	RISK :::	Τλ
	CREDIT	HARRIS
7]	REDIT ADVISORY: AGENCY	VORKSHEET

OCT15/12 17.43 *** KUTV-TV ***

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PERCENAM CASA NEWS @ 5 S900.00 10/17 10/17 1 WED 10/25 NEWS S900.00 10/27 10/2	:LINE#:REP	: REP : CD:	TIME PERIOD		LGTH : SEC	RATE	TE	: START : DATE	: END	D :SPTS: TE : /WK:		WEEK : INVT :	DAYS	: TOTL:
PROCEAM: CES4 NEWS (S 5) CON COM1: CES4 NEWS (S 5) SAN-CEOAM: CES4 NEWS (S 5) PROCEAM: CES4 NEWS (S 5) PROCEAM: CES4 NEWS (S 5) CON COM1: CES4 NEWS (S	Φ	£.	1.5		30	30.006\$	C	10/17	10/1.		Į.			
SACH	V PR RA	OGRAM 135+ N COM1	CBS45.1											
CES4 NEWS 65:30A CODF-G30P COS4 NEWS 65:30A CODF-G30P COS5 NEWS 65:30A CODF-G30P CODF-G3		4	530A-600A		30		0	10/17	10/1.			WED		
CES4 NEWS 6 F 4.8	PR RA CO:	OGRAM 35+	CBS4 2.1 CBS4	@5:30A										
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ET 3.8 800A-900A 30 \$300.00 10/17 10/17 1 WED THE EARLY SHOW 2.0 THE EARLY SHOW 300A-1000A PRICE IS RIGHT 3.6 PRICE IS RIGHT 3.7 PRICE IS RIGHT 3.8 PRICE IS RIGHT 3. PRICE IS RIGHT 3.8 PRICE IS RIGHT 3. PRICE IS RIGHT 3. PRICE IS RIGHT 3. PRICE IS RIGHT 4. P		7	630P-700P	. ,	30	\$1,100.	00	10/17	10/17			WED		
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PRICE IS RIGHT 3.6 PRICE IS RIGHT 900P-1000P CSI 15.3 CSI	38	o.	900A-1000A	V-1	30	\$300.00		10/17	10/17			WED		
900P-1000P 30 \$3,500.00 10/17 10/17 0 WED : CSI : 15.3 : CSI	PRC	OGRAM : 35+ :	PRICE IS 3.6 PRICE IS	IGHT										
: CSI : 15.3 : CSI	96	0	900P-1000P	117	3.0	\$3,500.	0 0	10/17	10/17			WED		
	PRC RAS	OGRAM : 35+ :												

FAX# 215 564 1103 REP: TEL# 215-564-1206 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

OCT15/12 17.43 *** KUTV-TV ***

36655.00

CONTRACT TOTAL TOTAL

:TOTL: DAYS RATE •• SEC •• : LGTH TIME PERIOD :CD:

.. . :SPTS: WEEK : /WK: INVT END DATE START :LINE#: :LINE#:REP

36655.00 OCT/12

REP HEADLINE# 6376432 *** ORIGINAL REV#0 ***

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI DEMOS- RA35+*

KUTV...LOVE...10/16-10/22 RESPONSE TO OPIGINAL Cheryl Long (703) 528-7800

Ti D				19/11/01		Long (703) 528-780
Time Period	PROG	Booked	Need	# of spots		ļ
Tue/11A-12N	PRICE IS RIGHT	\$250	\$700	1	\$250	700
Wed/11A-12N	PRICE IS RIGHT	\$250	\$700	1	\$250	\$700
Thu/11A-12N	PRICE IS RIGHT	\$250	\$700	1	\$250	\$700
Mon/11A-12N	PRICE IS RIGHT	\$250	\$700	1	\$250	\$700
Tue/10-11A	Y & R	\$110	\$300	1	\$110	\$300
Wed/10-11A	Y & R	\$110	\$300	1	\$110	\$300
Thu/10-11A	Y & Ř	\$110	\$300	11	\$110	\$300
Mon/10-11A	Y & R	\$110	\$300	1	\$110	\$300
Tue/12N-1P	CBS4 NEWS @ NOON	\$120	\$300	1	\$120	\$300
Wed/12N-1P	CBS4 NEWS @ NOON	\$120	\$300	1	\$120	\$300
Thu/12N-1P	CBS4 NEWS @ NOON	\$120	\$300	1	\$120	\$300
Mon/12N-1P ·	CBS4 NEWS @ NOON	\$120	\$300	1	\$120	\$300
Tue/1-230P	FRSH LIVING/B&B	\$70	\$200	1	\$70	\$200
Wed/1-230P	FRSH LIVING/B&B	\$70	\$200	1	\$70	\$200
Thu/1-230P	FRSH LIVING/B&B	\$70	\$200	1	\$70	\$200
Fri/1-230P	FRSH LIVING/B&B	\$70	\$200	1	\$70	\$200
Thu/2-3P	THE TALK	\$150	\$175	1	\$150	\$175
Fri/2-3P	THE TALK	\$150	\$175	1	\$150	\$175
Mon/2-3P	THE TALK	\$150	\$175	1	\$150	\$175
Tue/3-4P	RICKY LAKE	\$200	\$150	1	\$200	\$150
Wed/3-4P	RICKY LAKE	\$200	\$150	1	\$200	\$150
Thu/3-4P	RICKY LAKE	\$200	\$150	1	\$200	\$150
Mon/3-4P	RICKY LAKE	\$200	\$150	1	\$200	\$150
Wed/5-530A	CBS4 NEWS @5A	\$80	\$200	1	\$80	\$200
Thu/5-530A	CBS4 NEWS @5A	\$80	\$200	1	\$80	\$200
Fri/5-530A	CBS4 NEWS @5A	\$80	\$200	1	\$80	\$200
Mon/5-530A	CBS4 NEWS @5A	\$80	\$200	1	\$80	\$200
Tue/530-6A	CBS4 NEWS @5:30A	\$135	\$350	1	\$135	\$350
Wed/530-6A	CBS4 NEWS @5:30A	\$135	\$350	1	\$135	\$350
Thu/530-6A	CBS4 NEWS @5:30A	\$135	\$350	1	\$135	\$350
Mon/530-6A	CBS4 NEWS @5:30A	\$135	\$350	1	\$135	\$350
Tue/6-8A	NEWS THIS MORN	\$250	\$550	1	\$250	\$0
Wed/6-8A	NEWS THIS MORN	\$250	\$550	1	\$250	\$550
Thu/6-8A	NEWS THIS MORN	\$250	\$550	1	\$250	\$550
Mon/6-8A	NEWS THIS MORN	\$250	\$550	1	\$250	\$550
Tue/8-9A	THE EARLY SHOW	\$115	\$300	1	\$115	\$300
Wed/8-9A	THE EARLY SHOW	\$115	\$300	1	\$115	\$300
Thu/8-9A	THE EARLY SHOW	\$115	\$300	1	\$115	\$300
Fri/8-9A	THE EARLY SHOW	\$115	\$300	1	\$115	\$300
Sat/5-7A	CBS4 SA AM NEWS	\$15	\$300	1	\$15	
Sun/8-930A	CBS SUNDAY MORNING	\$225	\$700	1	\$225	\$30 \$700
Sun/930-10A	FACE THE NATION	\$200	\$600	1	\$200	
Mon/4-430P	CBS 4 NEWS @ 4	\$135	\$175	1	\$135	\$600
Tue/430-5P	CBS4 NEWS @ 430	\$150	\$500		····	\$175
Thu/430-5P	CBS4 NEWS @ 430	\$150		1	\$150	\$500
Fri/430-5P	CBS4 NEWS @ 430		\$500	1	\$150	\$500
	CBS4 NEWS @ 430	\$150	\$500	1	\$150	\$500
Mon/430-5P Tue/5-530P	CBS4 NEWS @ 430	\$150	\$500	1	\$150	\$500
	CBS4 NEWS @ 5	\$360	\$900	1	\$360	\$900
Wed/5-530P Fri/5-530P	CBS4 NEWS @ 5	\$360	\$900	1	\$360	\$900
	CBS4 NEWS @ 5	\$360	\$900	1	\$360	\$900
Mon/5-530P	CBS4 NEWS @ 6P	\$360	\$900	1	\$360	\$900
Wed/6-630P	CBS4 NEWS @ 6P	\$360	\$1,000	1	\$360	\$1,000
Thu/6-630P		\$360	\$1,000	1	\$360	\$1,000
Fri/6-630P	CBS4 NEWS @ 6P	\$360	\$1,000	1	\$360	\$1,000
Mon/6-630P	CBS4 NEWS @ 6P	\$360	\$1,000	1	\$360	\$1,000
Sat/5-6P	CBS4 NEWS @ 5P SA	\$190	\$225	1	\$190	\$225
Sun/5-6P	CBS4 NEWS @ 5P SU	\$225	\$800	1	\$225	\$800

Tue/1035-1137P	LETTERMAN	\$275	\$600	1	\$275	\$600
Tue/1137P-1237A	CRAIG FERGUSON	\$70	\$200	1	\$70	\$200
Wed/1137P-1237A	CRAIG FERGUSON	\$70	\$200	1	\$70	\$200
Thu/1137P-1237A	CRAIG FERGUSON	\$70	\$200	1	\$70	\$200
Mon/1137P-1237A	CRAIG FERGUSON	\$70	\$200	1	\$70	\$200
Sat/1105-1135P	HOOKED ON UT	\$125	\$100	1	\$125	\$100
Sun/1035-1105P	TALKING SPORTS	\$200	\$200	1	\$200	\$200
Sun/1135P-1235A	CRIMINAL MINDS	\$75	\$150	1	\$75	\$150
Tue/10-1035P	CBS4 LATE NEWS	\$1,100	\$2,500	1	\$1,100	\$2,500
Wed/10-1035P	CBS4 LATE NEWS	\$1,100	\$2,500	1	\$1,100	\$2,500
Thu/10-1035P	CBS4 LATE NEWS	\$1,100	\$2,500	1	\$1,100	\$2,500
Fri/10-1035P	CBS4 LATE NEWS	\$1,100	\$2,500	1	\$1,100	\$2,500
Mon/10-1035P	CBS4 LATE NEWS	\$1,100	\$2,500	1	\$1,100	\$2,500
Sat/10-1035P	CBS4 LATE NEWS	\$600	\$650	1	\$600	\$650
Sun/10-1035P	CBS4 LATE NEWS	\$850	\$900	1	\$850	\$900
Tue/630-7P	ET	\$425	\$1,100	1	\$425	\$1,100
Wed/630-7P	ET	\$425	\$1,100	1	\$425	\$1,100
Thu/630-7P	ET	\$425	\$1,100	1	\$425	\$1,100
Fri/630-7P	ET	\$425	\$1,100	1	\$425	\$1,100
Sat/6-7P	ET	\$175	N/A	1	\$175	\$0
Tue/7-9P	DEBATES 10.11 16 2	\$3,000	\$3,000	1	\$3,000	\$3,000
Mon/7-9P	EBATES 10.11 16 2	\$3,000	\$3,000	1	\$3,000	\$3,000
Mon/9-10P	HAWAII 5-0	\$1,350	\$3,200	1	\$1,350	\$3,200
Tue/7-8P .	NCIS	\$1,500	N/A	1	\$1,500	\$0
Tue/8-9P	NCIS LA	\$1,350	N/A	1	\$1,350	\$0
Tue/9-10P	VEGAS	\$1,200	\$2,700	1	\$1,200	\$2,700
Wed/9-10P	CSI	\$1,250	\$3,500	1	\$1,250	\$3,500
Thu/9-10P	ELEMENTARY	\$1,500	\$3,700	1	\$1,500	\$3,700
Fri/8-9P	CSI NY	\$750	\$1,700	1	\$750	\$1,700
Sat/7-8P	CRIMETIME	\$350	\$800	1	\$350	\$800
Sat/8-9P	CRIMETIME	\$350	\$850	1	\$350	\$850
Sat/9-10P	48 HOURS MYSTERY	\$375	\$900	1	\$375	\$900
Sun/6-7P	60 MINUTES	\$700	\$1,800	1	\$700	\$1,800
					\$0	\$0
					\$0	\$0

90 \$36,695 \$69,755

Total to clear: \$33,060

Original Total of Order: \$36,695

RVSD total of Order: \$69,755